

Tuesday Training Recordings

4/18/23: Creating in Canva - Julie Cruz

4/11/23: 6 Steps to Building Your Brand - Philip Utley

4/4/23: Creating Superfans - Emily Diederich and Julie Lee

3/28/23: Cheeky Go To Market - Field Training

3/21/23: The Looks Part 2 - Sharing with Customers - Lijah Stewart and Field Training

3/14/23: The Looks Part 1 - Cheek How-To for YOU! - Field Training

3/7/23: Introduction to Cheeky - Field Training and Product Development

2/28/23: Product Information and Training - Field Training

2/21/23: YOU are the Power - Jennifer Voss

2/14/23: Share the Love of Color Street - Field Training and Field Development

2/7/23: K9 for Warriors and Germany Launch Information - Allison Misora and Ali Peimann

1/31/23: Comp Plan Training: Marketing Phase - Lisa Schmitt

1/24/23: Go Make a Hand - Kristin Cloud

1/17/23: Wishing or Planning? - Emily Reiss

1/10/23: Casting Vision - Erin Rippee

1/3/23: Mind Your Mindset - Kristi Geercken

12/27/22: Manis for Grannies - Daphne Conour

12/20/22: Making The Most of Assets and Specials - Anna Pinzolo and Emily Diederich

12/6/22: The 6 C's of an Enrolling Mindset - Jennifer Alonzo

11/29/22: No "Sub"-stitutions for Hard Work: A Panel On Enrolling Sub Box Subscribers - Kelli France, Shannon

Paetzel, Stephanie Kopf

11/22/22: <u>Daily Intention Connections - Bethany May</u>

11/15/22: Strategizing Your Week Like a CEO - Julie Hilzendeger

11/8/22: Getting Real About Reels - Field Training and Social Media

11/1/22: The Commitment Conversation - Lisa Schmitt

10/25/22: Growing Your Business In The Most Wonderful Time of the Year - Angela Clemmons

10/18/22: Fundraising to Give Back and Build Your Business - Pam Bernet

10/11/22: Put The Zoom In Your Beauty Socials - Lori Kantor

10/4/22: Launching the New Stylist - Michele Calello, Courtney Page

9/27/22: Training Trivia – Andrea Wyland, Tricia McNamara

9/20/22: Residual Sales - Hanna Steelman, Kimi Hernandez

9/13/22: Adding Makeup to Your Business - Codi Bills, Crystal Meuleners, Jill Haire, Sara Tilton

9/7/22: The Ins and Outs of a Successful Event – Shannon Kaeding

8/30/22: Makeup and Social Media Marketing - Nickole Kinsey, Leslie Smith

8/23/22: Attracting the Makeup Stylist - Theresa Apolonio, Cheryl Spencer

8/16/22: Upselling - Tiffany Angulo, Wynn Clarke

8/9/22: Fall Launch - Susan Ashby, Dana Menditto, Lisa Schmitt

8/2/22: <u>Tips from a Top Enroller</u>

7/26/22: Stop Being Busy & Start Being Productive – Nicole Ferrell

7/19/22: - The Calm Before the GLOW: Building Excitement Going into Conference – Jessie Duncan

7/12/22: The Power in YOU – Haylie Grammer

7/5/22: Mindset: Retrain Your Mind for Positivity and Success: Jessica French

6/28/22: <u>Building Relationships in Person – Rachel Latinette</u>

6/21/22: Engaging In-Person Guests to Boost Sales – Amanda Simon

6/14/22: Why NOW is the time to get out there! – Lori Kantor

6/7/22: Elevate Your Beauty "No"-How – Andrea Wyland

5/31/22: 10 Ways to Book a Nail Bar – Molly Fitch

5/24/22: 5 Must-Dos for Your Nail Bar – Jessica Bell

5/17/22: Let's Party Like It's Your Birthday! – Krista Schippers

5/10/22: Photo Content 101 – Jen Schubert

5/3/22: Go Booking Wild – Ashley Valente

4/26/22: Serve Your Audience with Color Matching – Ashley Friedland

4/19/22: Vendor Events with Another Stylist – Cat Halecki

4/12/22: Facebook Isn't the Only Option – Anita Roy PLUS: Sharon Fulgenzi of Safe Families for Children

4/5/22: Party at Your Fingertips: Utilizing Canva to Create an Innovative Party Format – Jenn Trammell

3/29/22: Bring L.I.F.E. to your Business Using the Color Street Planning System – Jackie Seay

3/22/22: Enrolling Conversations with the New Comp Plan – Lauren Valdez and Krysta Rehm

3/15/22: <u>Earning Enhanced Commission – Danielle Criswell</u>

3/8/22: <u>Jump into Jump Start – Jessie Duncan PLUS: Vicki MacCrimmon of Best Buddies Canada</u>

3/1/22: The Art of Conversations – Alyssa Teichmeier PLUS: Nancy and GiGi Gianni of GiGi's Playhouse

2/22/22: Breaking Down the Comp Plan, Part 3 (The Leadership Phase) - Lisa Schmitt

2/15/22: Breaking Down the Comp Plan, Part 2 – Lisa Schmitt

2/8/22: Breaking Down the Comp Plan, Part 1 – Lisa Schmitt

2/1/22: Make the Most of February - Lisa Schmitt

1/25/22: Compensation Plan Enhancement Overview – Lisa Schmitt and Angie Polsgrove

1/18/22: Keep Things Simple: Adopt the Girl Scout Mentality – Candace Hornborg

1/11/22: Reels Training – Kelli France

1/4/22: New Year. New You - Nicole Ferrell

12/28/21: No Tuesday Training

12/21/21: Giving Back with Fundraising Opportunities – Anita Roy

12/7/21: Instagram Training Part 2 – Tamara Sweasy

11/30/21: Building Your Business Without Leaving The House – Robyn Nagler

11/23/21: Sleigh Your December – Jennifer Sheets

11/16/21: Making Back to Basic FUN – Taylor Shields

11/9/21: Instagram Like a Boss - Tamara Sweasy

11/2/21: Red Carpet Events for VIPs – Kim Burke

10/26/21: Christy Freehauf – Basket Nail Bars

10/19/21: Pop-Up Events at Your Fingertips – Tara Foulk

10/5/21: The Multi-Host Method – Angie Ekkens

9/28/21: How to Stay Calm in the Holiday Rush - Marie Hogan

9/21/21: <u>Transform your Business STAT – Alicia Garcia</u>

9/14/21: 5 Ways to Share Twosies – Stephanie Kopf

9/7/21: The Ins and Outs of a Successful Event – Shannon Kaeding

8/31/21: You are ENOUGH: Why YOU are Your Most Powerful Recruiting Tool – Amy Havea

8/24/21: Creating Sales and Community Within Your VIP - Haley Anderson PLUS: Product 101 with Hannah Park

8/17/21: Pace Towards Riviera Maya – Molly Fitch

8/3/21: Achieving Circle of Excellence – Candace Spradley

7/27/21: Passion Fundraising – Amber Volkin

7/20/21: <u>Time Management Tips – Brook Franks</u>

7/13/21: Destination Color: Riviera Maya – Theresa Apolonio

7/6/21: Break (Conference)

6/29/21: The Magic of Enrolling – Amanda Simon

6/22/21: Gratitude and Goals – Cvdnev Johnson

6/15/21: Focusing on Core While Managing Launch Expectations – Jackie Seay

6/8/21: The Secret Nail Sale – Amanda Yocum PLUS: Thea Zunick of The Jed Foundation

6/1/21: The 4 Stages of Learning – Cheryl Spencer

5/25/21: Text Nail Bar – Mandy McMahon

5/18/21: Enrolling Chat Success Tips – Risa Garrett PLUS: Michael Bittel of American Brain Tumor Association

5/11/21: Dirty 30 Nail Bar - Trinity Hanson

5/4/21: <u>Build Your Dream Team on Facebook – Erin Stones PLUS: Tammi Carr and Ann Friedholm of Chad Tough</u>
<u>Defeat DIPG</u>

4/27/21: Color Street Compliance is on YOUR TEAM! – Hanna Steelman

4/20/21: New Product Launch Training – Susan Ashby

4/13/21: Your Only Limit is Your Mind for Enrolling – Kassandra Hamaker, Janice Hayes

4/6/21: VIP Community Building – Christina Baker

3/30/21: Sneak Peek Groups for Enrolling – Rachel Latinette

3/23/21: Aim High - Carrie Garner

3/16/21: Enrolling Conversations - Michelle Calello PLUS: Andrea O'Neill, Executive Director, Lupus Research

<u>Alliance</u>

3/9/21: Don't Limit Yourself (Facebook) - Christy Farias

3/2/21: The Fortune is in the Follow-Up – Jacki Atkinson PLUS: Lia Gaertner, MS, Director of Education and

Outreach at the Bay Area Lyme Foundation

2/23/21: Consistency and Luck – Tonia Dolinka

2/16/21: 15th-14th Mindset - Danette Bess PLUS Gerie Greenspan, LACASA

2/9/21: Overcoming Objections – Ariella Hendershaw

2/2/21: Follow the RAINBOW to Find Your Treasure – Caitlin Humphreys PLUS Rachael Smith Fals, Futures Without

Violence

1/26/21: Finding Yourself Through Your Graphics – Norma Clark

1/19/21: Piggyback Partying - Trinity Hanson

1/12/21: Follow-Up Tool – Lisa Schmitt & Shari Morris

1/5/21: Growing Your Business Through Fundraisers – Anita Roy / PLUS: Epilepsy Awareness Month

12/15/20: A+ Customer Service – Jackie Seay

12/8/20: Getting Back to Basics — Ariella Hendershaw

12/1/20: Going Live: Why Posting and Praying Doesn't Work – Theresa Apolonio

11/24/20: Tips to Rock Your Vendor Events – Darlene LaVoy, Shelley Gorden

11/17/20: Mystery Sets Love - Eva Jones

11/3/20: Connecting with Color Street – Amanda Ballman

10/27/20: Make Enrolling a Habit - Julie Cruz

10/20/20: Color Street Policies to Know – Lisa Schmitt

10/13/20: Leveling Up Your Virtual Nail Bars - Monica Arce

10/6/20: Step Outside Your Comfort Zone - Brenda Lowe PLUS Guest Speaker Chanelle Church from BCRE

9/29/20: The Live Nail Bar Experience – Corie Diehl and Corrine Hunter

9/15/20: Shift Her – Wendy Martin

9/8/20: Think Outside the Booth – Lindsay Norby

9/1/20: Engaging, Entertaining and Educating through Social Media – Mandy Leigey (PLUS: Guest Speaker from Star

<u>Legacy Foundation</u>)

8/25/20: <u>VIP Group Success Tips – Jillian Fose, Kimi Hernandez, Kristen Kibler</u>

8/18/20: Live Zoom Nail Bars – Hanna Steelman

8/11/20: The Product-Driven Stylist – Nicole Bruns (PLUS: Guest Speakers from Can Do MS)

8/4/20: <u>Growing Your Business on Pinterest – Megan Sumrell</u>

7/28/20: Learning the Compensation Plan and How to Maximize It – Ashley Friedland

7/21/20: How to get Hosts...and Repeat Hosts – Sarah Waldman

7/14/20: Selling Success – Tracy Swanson

7/7/20: Getting the Most from Your Facebook Live – Kristin Jaremba

6/30/20: Build Your Business Color Street Strong – Katie Harbison

6/9/20: The Journey of Flipping your Hostess – Meghan Haskins

6/2/20: The Making of a Positive Mindset – Trinity Hanson

5/26/20: <u>Building Your Business in the New Norm – Alex Silverman</u>

5/19/20: Social Selling with Themed Days – Leah Lindsey (document template, document example)

5/12/20: The Wish List – Amanda Yocum

5/5/20: Social Selling 101 – Monica Mascia

4/28/20: Color-Full Conversations – Lisa Schmitt

4/21/20: The Ask – Cindy Herr-Pino

4/14/20: How to Host a Live Inventory Sale – Ariella Hendershaw

4/7/20: The Power of Focus – Jackie Peck

3/31/20: Steps to Build a 5-Star Graphics Library – Becky Zientek

3/24/20: Add Value to Your Business During Difficult Times – Emily McMahan

3/10/20: How to Build your Business on Facebook – Allison Steed

3/3/20: How to Maximize a Product Release – Laura Caroffino

2/25/20: <u>How to Rock Vendor Events – Cara Menz</u>

2/18/20: Serving Your Customers Through In-Person Nail Bars - Jenifer McCann

2/11/20: Be the Vendor That Other Vendors Talk About – Anita Westlake

2/4/20: Bookings, Bookings, Bookings...and Mindset! – Tiffany Breazeale

1/28/20: <u>How to Close – Brittney Mettke</u>

1/14/20: The Possibilities of the Color Street Business – Shonda Mulcahev