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STREET

Destination  
Color

Riviera Maya

**EARN AN ALL-INCLUSIVE TRIP TO RIVIERA MAYA, MEXICO!**

**EARNING PERIOD:** July 1, 2021–March 31, 2022

**TRIP DATES:** **Wave 1:** September 22-26 — Extra night achievers will check out on September 27  
**Wave 2:** September 27-October 1 — Extra night achievers will check out on October 2



**All Stylists** can earn an all-inclusive 5-day, 4-night trip to the *Barceló Resort in Riviera Maya, Mexico!*

- Lined with white sandy beaches, a turquoise sea, and beautiful views
- Swim in the largest infinity pool in Riviera Maya
- Sip delicious cocktails at either of the two pool bars or the music bar with live DJ
- Enjoy the flavors of Japanese-Peruvian fusion, Italian, French, and Mexican cuisines
- Experience the endless fun and entertainment with water sport activities, 24-hour sports bar, 3 theaters, a nightclub, and more!

Learn more about the resort at [www.barcelo.com](http://www.barcelo.com)

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# WHAT CAN I EARN?

An opportunity to network and a chance to hang out with your fellow Leaders and our Home Office Staff!

## LEVEL 1: 30 POINTS

- 4-night accommodation for 1 (double occupancy)
- Unlimited meals and drinks for 1
- **Airfare not included**

## LEVEL 2: 50 POINTS

- 4-night accommodation for 1 (single occupancy)
- Unlimited meals and drinks for 1
- **Round trip airfare included for 1**

## LEVEL 3: 75 POINTS

- 4-night accommodation for 2 (double occupancy)
- Unlimited meals and drinks for 2
- **Round trip airfare included for 2**

## BONUS:

FOR DIRECTORS AND SENIOR DIRECTORS

Stylists who achieve the Paid Ranks of Director and Senior Director in the March 2022 Commission Period will **earn an additional 1 night accommodation** on top of their achieved level benefits.

## BONUS:

FOR EXECUTIVE DIRECTORS AND ABOVE

Stylists who achieve the Paid Ranks of Executive Director or higher in the March 2022 Commission will **earn an additional 1 night accommodation** and a 1-day excursion on top of their achieved level benefits.



# WAYS TO EARN POINTS

<p><b>SELLING - PV</b></p> <p><i>Achieve Personal Volume milestones</i></p>	<p><b>1 POINT</b></p> <p><i>for every 500 in PV</i></p>	<p><b>Must achieve a minimum of 12 PV Points</b></p>
<p><b>ENROLLING</b></p> <p><i>Enroll a new Stylist who achieves BQ</i></p>	<p><b>1 POINT</b></p> <p><i>when personally enrolled new Stylist achieves BQ status</i></p>	<p><b>Must achieve a minimum of 4 Enrolling Points</b></p>
<p><b>PROMOTING LEADERS</b></p> <p><i>Enroll a new Stylist who becomes a Team Leader</i></p>	<p><b>3 POINTS</b></p> <p><i>earned when personally enrolled Stylist promotes to Team Leader</i></p>	<p><b>Stylists must enroll during incentive period and promote to Team Leader during incentive period.</b></p>
<p><b>PERSONAL RANK PROMOTION</b></p> <p><i>Promote to a New Rank of Team Leader or higher</i></p>	<p><b>3 POINTS</b></p> <p><i>when you promote to a new Rank for the first time</i></p>	<p><b>Highest Rank on July 1, 2021 is the starting rank for any new promotions.</b></p> <p><i>Must maintain the Paid Rank for March 2022 Commission Period.</i></p>
<p><b>BONUS</b></p> <p><i>Achieve the Paid Rank of Senior Executive Director or National Executive Director</i></p>	<p><b>5 POINTS</b></p>	<p><b>Achieve Paid Rank in March 2022 Commission Period</b></p>
<p><b>BONUS</b></p> <p><i>Achieve the Paid Rank of Sapphire, Ruby, Emerald, or Diamond National Executive Directors</i></p>	<p><b>10 POINTS</b></p>	<p><b>Achieve Paid Rank in March 2022 Commission Period</b></p>

## MONTHLY EXAMPLE:

PV	3x 500 PV Nail Bars	3 Points
PV	VIP Group Sales - 500PV	1 Point
Enrolling	1 x BQ	1 Point
Promotion	1 x New TL	3 Points
Personal Promotion	1 x You	3 Points
<b>Total</b>		<b>11 Points</b>

## TERMS & DETAILS

**Terms:** Incentive earning period is 12:00 AM CST July 1, 2021 – 11:59 PM CST March 31, 2022. Incentive trip is open to all qualifying Stylists in good standing. The base incentive is scheduled for 5 days, 4 nights at the Barceló Maya Riviera in Riviera Maya, Mexico, with dates to be determined. Additional bonuses available for Stylists who meet the above-mentioned Paid Rank criteria. All Incentive qualifications, specifications, prizes, and details are subject to change at the discretion of Color Street. All qualification decisions are final and will be made by Color Street.

**Stylist** must be in good standing during the promotion period, following the promotional period, and at the time of the trip; any termination will void the incentive. Guest buy-ins are not available. Incentive awards are not transferable and have a cash out value of Level 1 = \$250 USD/\$315 CAD, Level 2 = \$400 USD/\$505 CAD, Level 3 = \$800 USD/\$1010 CAD. CAD payout may change based on the exchange rate at the time of the payout. Color Street reserves the right to audit any information with regard to the incentive and reserves the right to disqualify a Stylist from the incentive if tampering or fraud has occurred.

**Location and date** are subject to change; any changes would be announced prior to the conclusion of the incentive earning period. Trip is for the Stylist (and guest if earned) and includes airfare from nearest international airport. Air travel will be arranged by Color Street.

**Travel expenses** to and from airport, along with any baggage, fees, or meals while traveling is the responsibility of the award earner. Stylists and guests are responsible for having a valid passport and will not be allowed to travel without one in their possession. Guest must be 18 years of age to attend and earns same benefits as the Stylist who earned the trip and may not be a current Stylist (unless spouse or partner).

**Enrolling:** In order to be credited for Enrolling Points during this promotion, new Stylists must be personally enrolled, must BQ at least 1 time during the incentive period, and must be active status as of April 1, 2022.

**Promoting Leaders:** Only required to achieve the Paid Rank of Team Leader in at least one commission period during the incentive period. Additional points are not earned if the Stylist promotes higher than Team Leader. In order to count towards Promoting Leader Points, a Stylist's personally enrolled new Stylist must be promoted to the Paid Rank of Team Leader or higher for at least 1 commission period during the incentive, and that new Stylist must be active at the conclusion of the promotional period. Additional points are not earned if the personally enrolled new Stylist promotes higher than Team Leader.

**Personal Rank Promotion:** Highest Rank on July 1, 2021 is the base for any new rank promotion and new promotions must be higher than Highest Rank. Stylist must maintain the earned Highest Rank for March 2022 Commission Period to earn points.

**Bonus Points Reporting:** Bonus Points will be finalized at the conclusion of the incentive period, and will not be reflected in real time.

**Points Reporting:** PV Points are assigned in real time (may be delayed during high volume times) and Enrolling, Promotions and Bonus Points are assigned at the end of each commission period.