

# Jump Start Bonus Program

Our Jump Start Program is designed to reward Stylists for building their business right from the start. Earn product credit or cash by achieving any of the below goals!

## Sales Bonuses

| Time Frame         | Sell          | BQ* | Reward                               |
|--------------------|---------------|-----|--------------------------------------|
| Your First 35 Days | 1,000 PV<br>✓ | ✓   | \$50 USD / \$65 CAD product credit   |
| Your First 65 Days | 2,500 PV<br>✓ | ✓   | \$75 USD / \$95 CAD product credit   |
| Your First 95 Days | 4,000 PV<br>✓ | ✓   | \$150 USD / \$190 CAD product credit |

\*You must BQ in the month that you reach the PV requirement.

## Enrolling Bonuses

| Time Frame         | Enroll**                  | BQ*** | Reward                             |
|--------------------|---------------------------|-------|------------------------------------|
| Your First 35 Days | 1 qualified Stylist<br>✓  | ✓     | \$50 USD / \$65 CAD product credit |
| Your First 65 Days | 3 qualified Stylists<br>✓ | ✓     | \$75 USD / \$95 CAD product credit |

\*\*The enrolled Stylist becomes qualified when they achieve BQ in their enrollment month or their first full month.

\*\*\*You must BQ in the month that your enrolled Stylist(s) becomes qualified.

## Team Leader Promotion Bonus

|          | Time Frame                             | Reward                |
|----------|--|-----------------------|
| Option 1 | Within your first 4 commission periods | \$100 USD / \$130 CAD |
| Option 2 | Within your first 3 commission periods | \$200 USD / \$255 CAD |

## Enroller Matching Bonuses

Earn Unlimited Rewards!

When you enroll a new Stylist who achieves any of the above rewards, you also receive the same reward if you are BQ that month!

### Additional Information

- Your enrollment date is considered "day 0".
- The deadline for orders to count for a given day is 11:59:59 PM Central Time.
- If a Stylist meets the requirements for a Jump Start reward but is not Bonus Qualified in the same month, they may receive the reward in the following month if they are BQ in that month and the Jump Start reward deadline is in the same month. (Example: If a Stylist meets the requirements for a Jump Start reward in October but is not BQ in October, they may receive the reward in November if they are BQ in November and the deadline for that reward is within the month of November.)