

Income Disclosure Statement

January 1, 2023 - December 31, 2023

AVERAGE INCOME	PERCENT OF PAID STYLISTS	INCOME EXCLUDING FEES (\$USD)			INCOME INCLUDING FEES (\$USD)*		
		MEDIAN	MONTHLY AVERAGE	ANNUALIZED AVERAGE	MEDIAN	MONTHLY AVERAGE	ANNUALIZED AVERAGE
STYLIST	63.17%	\$4	\$11	\$132	-\$6	-\$1	-\$8
QUALIFIED STYLIST	22.28%	\$60	\$79	\$949	\$50	\$68	\$814
BRONZE STYLIST	4.35%	\$171	\$186	\$2,230	\$161	\$175	\$2,099
SILVER STYLIST	2.99%	\$238	\$279	\$3,343	\$228	\$268	\$3,217
GOLD STYLIST	4.01%	\$292	\$359	\$4,313	\$282	\$349	\$4,193
PLATINUM STYLIST	1.38%	\$429	\$521	\$6,257	\$419	\$511	\$6,138
BRONZE LEADER	0.55%	\$642	\$751	\$9,010	\$632	\$741	\$8,891
SILVER LEADER	0.53%	\$1,008	\$1,158	\$13,898	\$998	\$1,148	\$13,779
GOLD LEADER	0.32%	\$1,734	\$2,046	\$24,556	\$1,724	\$2,036	\$24,436
PLATINUM LEADER	0.19%	\$3,120	\$3,406	\$40,866	\$3,110	\$3,396	\$40,747
SILVER EXECUTIVE	0.12%	\$5,568	\$6,162	\$73,944	\$5,558	\$6,152	\$73,825
GOLD EXECUTIVE	0.06%	\$10,140	\$10,636	\$127,628	\$10,130	\$10,626	\$127,509
PLATINUM EXECUTIVE	0.02%	\$13,825	\$16,031	\$192,368	\$13,815	\$16,021	\$192,248
TOPAZ NATIONAL & ABOVE	0.03%	\$32,123	\$38,247	\$458,961	\$32,113	\$38,237	\$458,841
		WEIGHTED AVERAGE ANNUAL INCOME EXCLUDING FEES (\$USD)		\$1,378	WEIGHTED AVERAGE ANNUAL INCOME INCLUDING FEES (\$USD)		\$1,242

Please review this Income Disclosure Statement carefully before deciding to join Color Street. With Color Street, you have an opportunity to earn income on the sale of Color Street products to consumers. Your earning capacity depends on several factors including, but not limited to, your personal commitment, hard work, sacrifice, market conditions, and your business skills.

Color Street Stylists are independent contractors ("Stylists"), most of whom are engaged in the Color Street business on a part-time basis to potentially earn supplemental income. As with most opportunities, you can find exceptional individuals performing well above average, while others perform below average or perhaps earn no money at all. The income, bonuses, and rewards earned by a Stylist through the Compensation Plan is based solely on the sale of Color Street products to end consumers. A Stylist cannot earn income from sponsoring, mentoring, or recruiting team members.

The figures in the above chart pertain to income data for all Stylists in the US in 2023. The weighted average annual income excluding fees by rank for all Stylists in 2023 was \$1,378. Annual weighted average income is calculated by multiplying the

corresponding annual average income by the percentage of each rank.

The earnings of the Stylists in this chart are not necessarily representative of the income, if any, that a Stylist can or will earn through the Compensation Plan. Past performance does not guarantee future results and these figures should not be considered as guarantees or projections of your actual earnings or profits. Color Street does not guarantee any income or rank success.

A Stylist's rank may change during the year. So, the percentages are not based on an individual Stylist's full year income, but they reflect the distribution of all Stylists' ranks, achieved monthly, during the entire year. The statistics in the above chart are inclusive of historical ranking data for each rank and thus are limited to Stylists who achieved these ranks during the disclosure period in 2023.

Please see Color Street's Policies and Procedures regarding the income and earnings statement and Compensation Plan.

* The **Income Including Fees** figures include Starter Kit and monthly eSuite fees, but are exclusive of other expenses incurred by Stylists in the operation or promotion of their business, including, but not limited to advertising or promotional expenses, product samples, training, rent, travel, and telecommunication. The **Income Excluding Fees** figures do not include any of these fees.

Income Disclosure Statement (CAD)

January 1, 2023 - December 31, 2023

AVERAGE INCOME	PERCENT OF PAID STYLISTS	INCOME EXCLUDING FEES (\$CAD)			INCOME INCLUDING FEES (\$CAD)*			
		MEDIAN	MONTHLY AVERAGE	ANNUALIZED AVERAGE	MEDIAN	MONTHLY AVERAGE	ANNUALIZED AVERAGE	
STYLIST	65.16%	\$0	\$14	\$168	-\$13	-\$4	-\$46	
QUALIFIED STYLIST	19.78%	\$83	\$116	\$1,395	\$67	\$98	\$1,181	
BRONZE STYLIST	4.83%	\$228	\$260	\$3,116	\$214	\$243	\$2,921	
SILVER STYLIST	3.42%	\$320	\$382	\$4,586	\$305	\$367	\$4,401	
GOLD STYLIST	4.24%	\$419	\$511	\$6,131	\$402	\$497	\$5,968	
PLATINUM STYLIST	1.36%	\$614	\$689	\$8,269	\$601	\$676	\$8,109	
BRONZE LEADER	0.57%	\$943	\$1,063	\$12,750	\$930	\$1,049	\$12,590	
SILVER LEADER	0.38%	\$1,353	\$1,582	\$18,985	\$1,339	\$1,569	\$18,825	
GOLD LEADER	0.18%	\$2,099	\$2,611	\$31,333	\$2,086	\$2,598	\$31,173	
PLATINUM LEADER	0.08%	\$3,687	\$3,480	\$31,317	\$3,673	\$3,466	\$31,197	
SILVER EXECUTIVE	0.00%	-	-	-	-	-	-	
GOLD EXECUTIVE	0.00%	-	-	-	-	-	-	
PLATINUM EXECUTIVE	0.00%	-	-	-	-	-	-	
TOPAZ NATIONAL & ABOVE	0.00%	-	-	-	-	-	-	
		WEIGHTED AVERAGE ANNUAL INCOME EXCLUDING FEES (\$CAD)			\$1,291	WEIGHTED AVERAGE ANNUAL INCOME INCLUDING FEES (\$CAD)		
						\$1,082		

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The figures in the above chart pertain to income data for all Stylists in the Canada in 2023. The weighted average annual income excluding fees by rank for all Stylists in 2023 was \$1,291. Annual weighted average income is calculated by

multiplying the corresponding annual average income by the percentage of each rank.

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